

# SAVE TIME AND MONEY DIGITAL TOOLS AND SOLUTIONS

#### TODAY'S PRESENTERS





Josh Dias
Director, Business Development
Western Canada & Emerging Markets



+18 Years Experience



Simplifying your work with digital solutions.





Kristopher Beaudet, P.Chem. Sector Lead – Site Assessment and Remediation BC, Yukon



+20 Years Experience (Lab Ops, Reg's + Methods, Forensics)



Helping you make better environmental decisions.



# **DELAYING DIGITAL**





# DIGITAL SOLUTIONS 1.0 = CHAIN OF CUSTODY

Victor byla							Victo	maby-460 Canada Way, Burnaby, DC VSG 1X5 Toll Pree (800) 655 8566 ctoris: 460 Termyson Place, Unit 1, Victoria, BC VSZ 656 Toll Pree (866) 385-6312 falsb.com  Report Information (if differs from invoice)						12	CHAIN OF CUSTODY RECORE  Project Information																				
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# **BACKGROUND – SUBMISSION QUALITY**

Laboratories document observations made during the processing of a sample submission.

Transcription errors, "typos" and incorrect analyses requested are the most common observations.

Laboratories are required to report what may affect sample integrity or data defensibility.



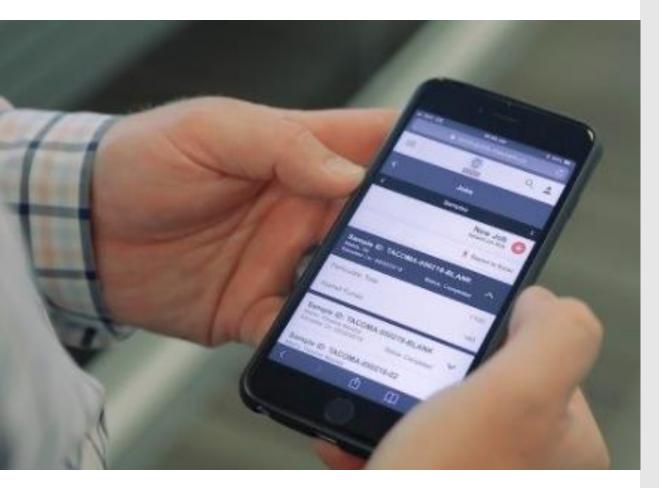
CATEGORY

		Tampering with the custody seal (if a Custody Seal is used)						
		Sample temperature above 10C (if not same day submission)						
		Damage to any sample containers during transport						
		Absence of a Chain of Custody						
		Analysis requirements not made clear						
		Labelling of sample bottles absent						
		Hold times exceeded upon samples arriving at the laboratory						
	RED	Incorrect preservation or presence of headspace for VOC analysis						
		Insufficient number of sample containers						
-		Insufficient sample volume for the designated test						
		Sample requiring laboratory filtration already preserved						
		Sample container received empty						
100		Microbiology sample received frozen						
		Sediment in water sample container exceeds 1cm depth						
		Incomplete Chain of Custody information						
		No date / signature on the Chain of Custody						
	YELLOW	Sample containers provided do not correspond to the Chain of Custody						
		Wrong sample containers used						
		Incorrect / absent quote on the Chain of Custody						
	GREEN	The use of an outdated Chain of Custody form						
	GREEN	Containers listed on the Chain of Custody but not provided						
		Incorrect or missing billing information						

**OBSERVATION** 



# **DIGITAL SOLUTIONS 2.0**



After 120,000 Submissions across Western Canada

39%

of a error occurring when submitted on a paper CoC



# STALLED IN THE PITSTOP





Hold Time/Temperature Wrong Bottles

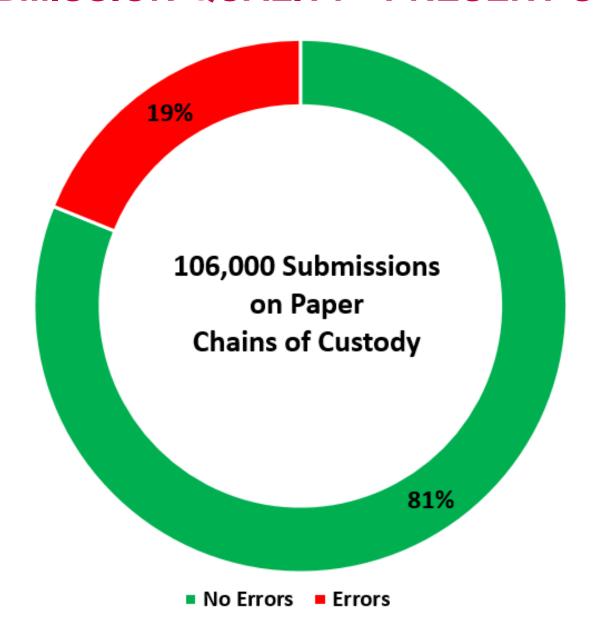
No Chain of Custody
CoC Information Incomplete
CoC Not Signed/Dated
Non-Current CoC
Analysis Requirements Absent
Bottles vs CoC Discrepancy
Labelling Issue







# **SUBMISSION QUALITY - PRESENT STATE**



# **Opportunity for Improvement**

~500 Jobs

Jobs Submitted by Top Tier Consultants

~100 Jobs

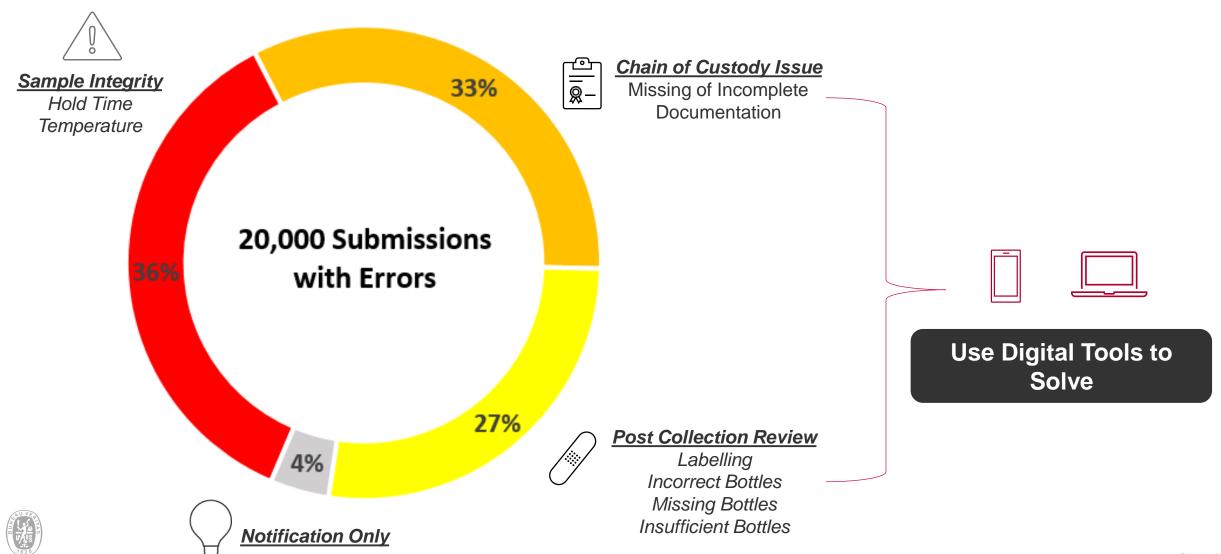
Include an Error

~1 hour of time

**Consultant Admin Time per Error** 



# **SUBMISSION ERRORS**



# **SUBMISSION QUALITY - FUTURE STATE**



# **Best in Class Consultancy**

90% error free submissions

1 in 10+ jobs

Require Admin Time or Are Delayed in the Lab

~75% time recovery

With Digital Solutions Use

~75 hours

Recovered



# DIGITAL TRENDS IN CONTAMINATED SITE MANAGEMENT



#### Save \$\$

Save time.
Data entry errors and quality issues are expensive.



#### Collaboration

Share with teams.
Review sample
collection in real time,
from anywhere.



#### **Communication**

Meaningful conversations.
Identify issues quickly and efficiently.



# **Scalability**

One time setup.
Value for multi-year
projects and seasonal
data reviews.



Secure 24/7 data access for all projects, now and in the future.



# PROJECT FLOW WITH BLUEPRINT



#### Mobilize

- Create eCOC
- Order sample containers
- Labels

#### Collect Samples

 Track changes to sampling plan

# Pre-Lab Delivery

- Make adjustments digitally
- Submit eCOC

# **Analytical Testing**

 Immediate access to analysis results

#### Results

- Review of results
- Custom reports and tables

Create Blueprint



Follow Blueprint



**QA Blueprint** 



Track Progress



Data Interpretation



# **CREATE ECOC**

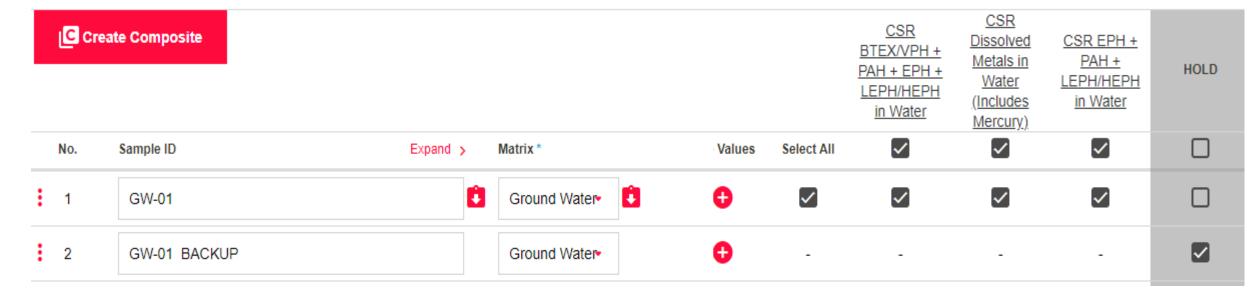
Create an eCoC using a digital tool.

Removes the potential for incorrect analysis requests.

Easy to create eCoC templates that eliminate user error or transcription errors

Place samples on hold as needed.







# ORDER SAMPLE CONTAINERS PRE-LABELLED BOTTLES

Order sampling supplies right from a quote, eCoC or list.

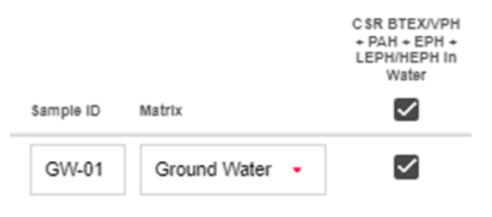
Build customized labels.

Add additional supplies as needed.

Get instant confirmation of order receipt.











#### General Chemistry

Size: 500 mL Type: Plastic Preservative:

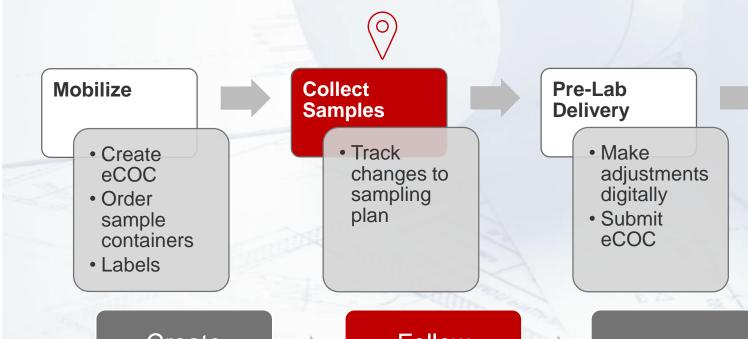
Quantity

Add to Cart



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# PROJECT FLOW WITH BLUEPRINT



Analytical Testing

 Immediate access to analysis results Result

- Review of results
- Custom reports and tables

Create Blueprint



Follow Blueprint



QA Blueprint



Track Progress



Data Interpretation



#### TRACK CHANGES TO SAMPLING PLAN

Take eCoC to the field and adjust samples and analyses as required.

If needed, work offline and upload when connectivity is restored.

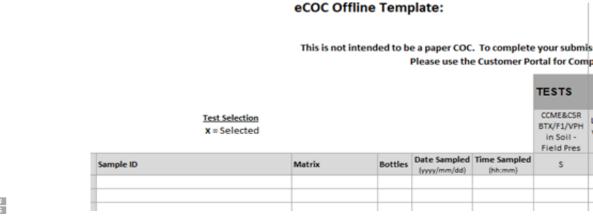
Built in data entry and management tools prevent data entry errors.



Dissolved

(Includes

					<u>in Water</u>	Mercury)		
No.	Sample ID	Expand > Matrix *	Bottles * Sampled On Date	Sampled On Time More Values Select All	$\checkmark$	$\checkmark$	$\checkmark$	
1	GW-01	Ground Water €	1 2022/09/25	08:00 PM ⊙ 🚺 😝	$\checkmark$	<b>✓</b>	<b>~</b>	
2	GW-01 BACKUP	Ground Water	1 2022/09/25	08:00 PM ⊙ -	-	-	-	





CSR EPH +

LEPH/HEPH

in Water

HOLD

# PROJECT FLOW WITH BLUEPRINT

#### **Mobilize**

- Create eCOC
- Order sample containers
- Labels

# **Collect Samples**

 Track changes to sampling plan

#### Pre-Lab Delivery

- Make adjustments digitally
- Submit eCOC

# Analytical Testing

 Immediate access to analysis results

#### Result

- Review of results
- Custom reports and tables

Create Blueprint



Follow Blueprint



**QA Blueprint** 



Track Progress



Data Interpretation



#### MAKE ADJUSTMENTS AND SUBMIT ECOC

Lay-out the sample submission. Cross-check the submission for errors against the eCoC.

Submit eCOC direct to the laboratory and receive an electronic confirmation.

Print cooler tracking bar codes to expedite handling at the laboratory.



		Service Level				
Vay	•	Standard TAT				
□ 10:28 AM	0					
Shipping Method *						
	-					
		10:28 AM ©				





Samples should be kept cool (<10°C) from time of sampling until delivery to BVLabs. Observable attempts to cool are acceptable under certain conditions.

NAME OF THE PRESENTATION

Rush service levels will be met on a best efforts basis. Please contact your BVLABS representative for more information.

# PROJECT FLOW WITH BLUEPRINT

(0) Pre-Lab **Mobilize** Collect **Analytical** Result Samples **Delivery Testing**  Track Review of Make Immediate Create eCOC changes to adjustments results access to sampling digitally analysis Order Custom plan results Submit reports and sample eCOC tables containers Labels Follow Create Track Data **QA Blueprint** Blueprint Blueprint Interpretation **Progress** 



# **IMMEDIATE DATA ACCESS**

Monitor progress of the submission as it moves through the laboratory.

Partials of analytical data can be reviewed to help expedite field management decisions or identify parameters of concern before final reports are issued.



#### Job Details - C086339

	Samples		Parameters	Job Files		Observations						
	Sample ID Sam		e# Matrix	Sampled On	Du	e Date	On Time	Completed Tests	Completed To	ests	Status	Exceedance <sup>1</sup>
	VICTORIA 1 YX3505		5 SOIL	-	12/	01/20 06:00 PM	YES	25/28.	25		In Progress	N/A
			Parameter -	Result <sup>1</sup>	Rep	orting Limit	Units	Sample #	Sample ID			
U VENTAS U AS TAS TAS TAS			1-Methylnaphthal	ene <0.050	0.05	0	ug/L	BAQ984	21MW01			01: 1. / 00



# PROJECT FLOW WITH BLUEPRINT

Collect

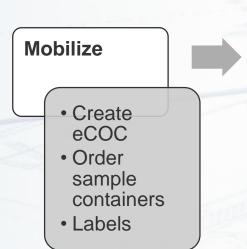
Samples

Track

plan

changes to

sampling







Follow Blueprint



Pre-Lab

**Delivery** 

Make

adjustments

digitally

Submit

eCOC

**QA Blueprint** 



Track Progress



- Review of results
- Custom reports and tables



**Analytical** 

Immediate

access to

analysis

results

**Testing** 



Data Interpretation



# **DATA REVIEW**

Review job files - CoC, Job Confirmation
Reports and Electronic Deliverables – anytime
with 24/7 access.

Review status of invoices for projects.
Invoices can be paid online. Save time asking for statements or copies.

Samples	Parameters	Job Files
COC View		
Confirmation -	View	

	Balance Due	Paid	All Invoices			
		Invoice #	Invoice Date -	Invoice Attention	Total	Balance Due
+		10254989	12/01/20	Accounts Payable	\$126.00	\$126.00
+		10252092	11/27/20	Accounts Payable	\$83.00	\$83.00



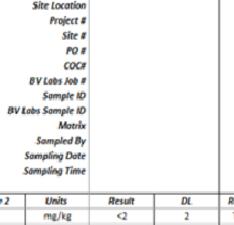
NAME OF THE PRESENTATION Slide / 22

#### **CUSTOM REPORTS**

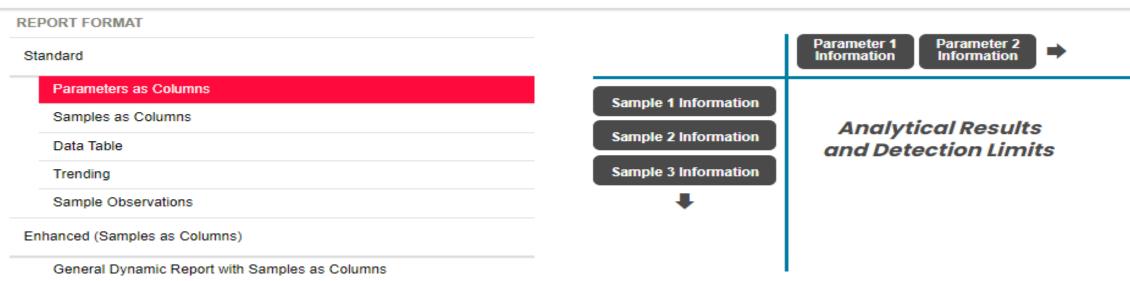
Build custom Excel reports capable of comparing data against regulations or project specifications.

Greater data management - combine several jobs together into one report, or filter project data for a subset of samples

REPORT FILTERS  Received Date From	12/01/19	
Received Date To	12/01/20	
Projects		
lobs .	C086339,C087235	
Samples	YX3505, YX8347	
Analyties	Multiple	
Criteria 1		
Criteria 2		



Report Group	Parameter Name	Criteria 1	Criteria 2	Units	Result	DL.	Result	DL
	Extractable Organic Halogen			mg/kg	(2	2	TBA	T8A
Polychlorinated Bipher	Total PCB			mg/kg	<2.0	2	TBA	TBA
	Soluble Chloride (CI)			mg/L	175	10	TBA	10
	Organic Nitrogen (N)			%	TBA	TBA		
	Soluble Chloride (CI)			mg/kg	683	39	TBA	37





NAME OF THE PRESENTATION Slide / 23

# CASE STUDIES



#### Save \$\$

**BC** Waste Handler

>99% of Soil Submissions through eCoC

>98% Rush TAT



#### **Collaboration**

**BC SAR Consultant** 

Review field work and track progress during pandemic WFH.



#### Communication

**AB SAR Consultant** 

Fewer calls related to transcription errors of incomplete COC's.



#### **Scalability**

Northern AB O+G

>99% of Large-Scale water monitoring project through eCOC.

>97% Routine TAT



Valuable for succession planning, projects with high turn over, training purposes.

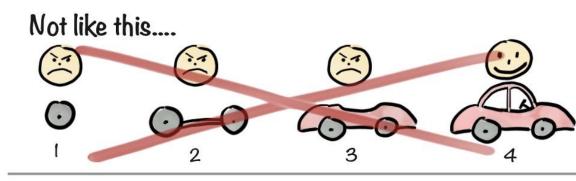


# **NEXT STEPS**

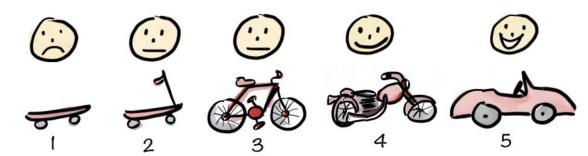
Register for Access

Request Custom Demos

Trial Custom Reports Test for One Project



# Like this!





# **CONNECT WITH US...**

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**KRIS** 

