

ESAA REMTECH

Aligning your Team

Your Competitive
Advantage!

October 13, 2021

Hello!

I am Darel Baker

Co-owner of Keldar Leadership,
and presentation enthusiast!



ABOUT KELDAR LEADERSHIP

Keldar Leadership was formed in 2003 with a simple vision...."Our Clients have Highly Productive People". Our mission is also straightforward..."We align team members actions with their organizations objectives"

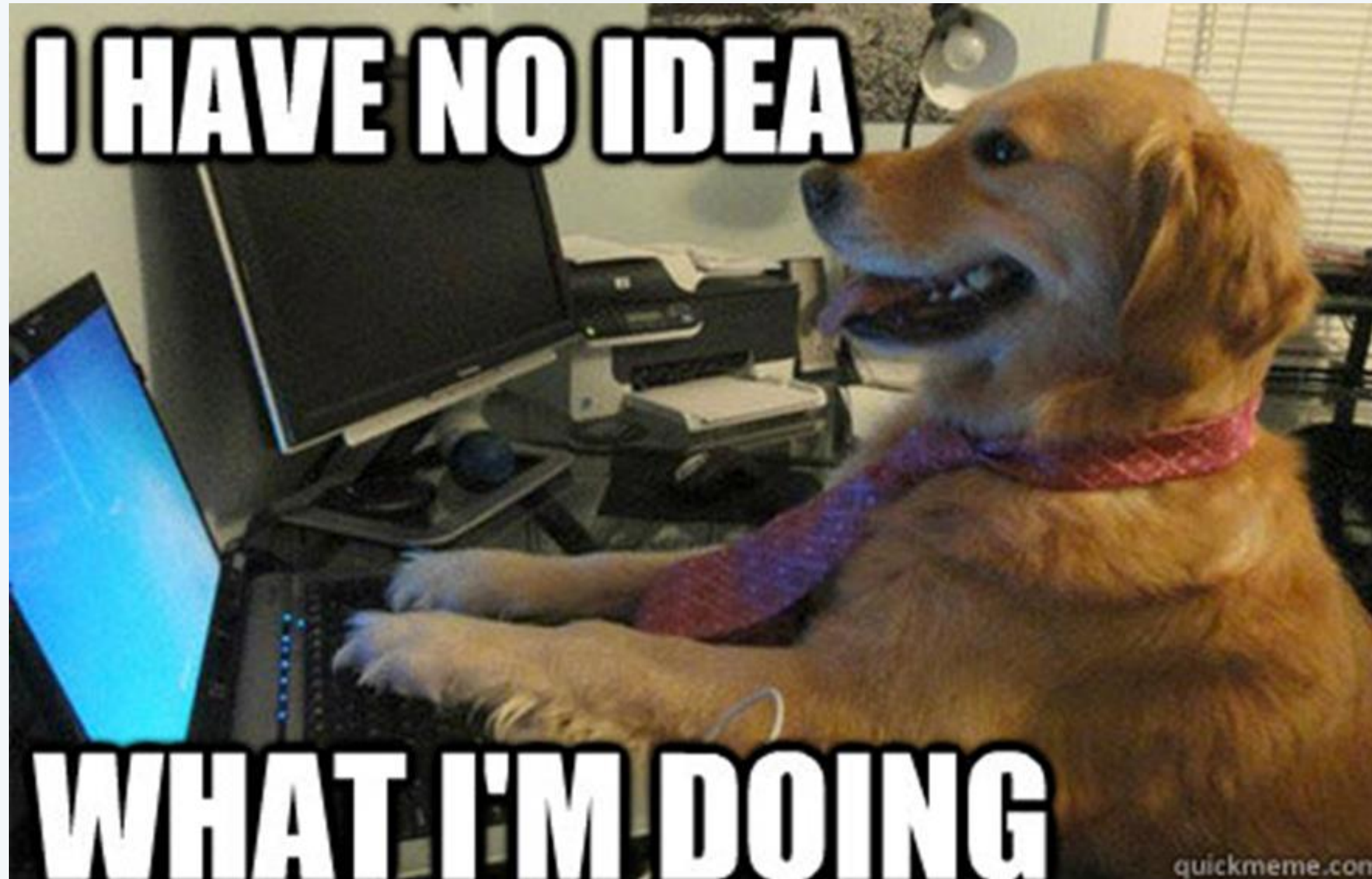
How do we do this?

- Strategic Planning
- Leadership Development
- Team Skill Development
- Assessment tools to hire and develop team members

www.keldarleadership.com



What Path are we on and WHY????



Wise words from the Cheshire cat



We have the wrong tools for this journey!



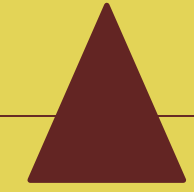
What do our Clients say about Alignment?

“Team alignment exercises save us time, money, and stress and ultimately lead to better client service”.

Darrell Haight
President
Trace Associates



Why would we use new tools?



Cohesive, aligned teams...

- Make better, faster decisions
- Tap into skills and opinions of all members
- Avoid wasting time and energy on politics, confusion, and destructive conflict
- Create a competitive advantage
- Are more fun to be on!

THE FIVE
BEHAVIORS
OF A COHESIVE
TEAM™

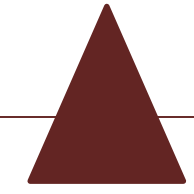
Patrick Lencioni

Based on *The New York Times* Best-selling Book

The Five Dysfunctions of a Team

Powered by EVERYTHING
A Wiley Brand





The Five Behaviors of a Cohesive Team Model

Video: The Model



TRUST

“A RELATIONSHIP WITH NO TRUST IS LIKE A CELL PHONE WITH NO SERVICE, ALL YOU CAN DO IS PLAY GAMES”

Unknown



TRUST

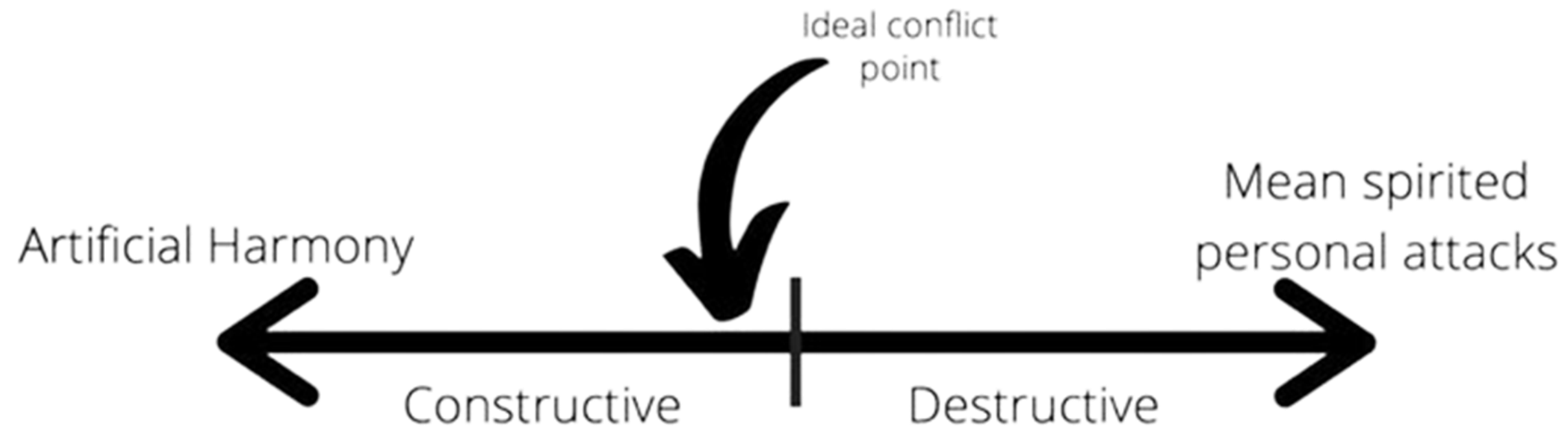


CONSTRUCTIVE CONFLICT



THE
CONFLICT

CONTINUUM



Patrick Lencioni - The Advantage

COMMITMENT



ACCOUNTABILITY

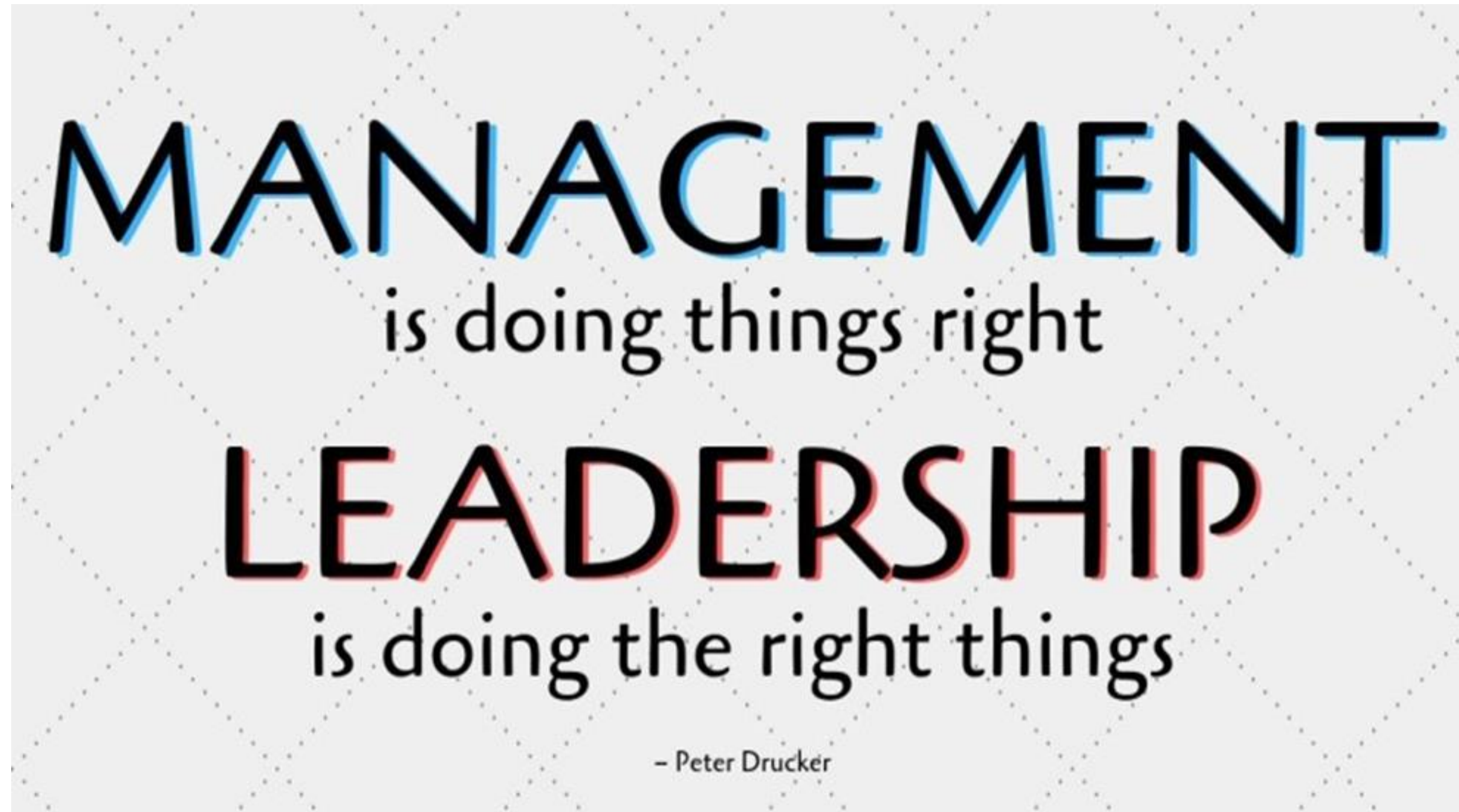


COLLECTIVE RESULTS



**KEEP
CALM
ITS ALL
ABOUT
ME**

How is this different than other companies?



Distance yourself from your competitors!



What do our Clients say about this process?

“With a more cohesive team, the work is more enjoyable and client service is much better”

Darrell Haight
President
Trace Associates



Thank you!

Any questions?

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KELDAR
LEADERSHIP

LET'S CONNECT!



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